



NQC UAE NATIONAL QUALIFICATION/AWARD TEMPLATE

For use by developers of UAE national qualifications based on national occupational standards (Q+NOS)

1. G	eneral Profile of Qualification									
1.1	Title	Certificate 4 in	Certificate 4 in Business Accounting							
1.2	Code	FIN04001NQ2	FIN04001NQ21							
1.3	Туре	✓Principal Qi	✓Principal Qualification □ Award							
1.4	Credit and duration	Credit value	Credit value 68 credits Duration 1020 hours							
1.5	QF Emirates level	4	4							
1.6	Aim	The Certificate 4 in Business and Accounting program aims to provide learners with a broad understanding of a range of business environments. The qualification provides students with a wide range of courses to ensure that the students gain knowledge, hands-on and problem-based learning experiences that focus on the business skills required to succeed in the modern business world. In addition, the program equips students with the skills required to embrace creativity and innovation and sharpens their business skills to best serve the sector.								
1.7	Qualification outcomes	 Upon successful completion of this qualification, learners will be able to: Explain how internal and external factors affect business organisations Explain the role of marketing in business Communicate business information effectively Run a project Identify the importance of managing physical and technical resources Examine the role creativity plays in entrepreneurship Investigate the meaning and importance of ethics in business Conduct double entry bookkeeping processes using manual systems Extract a trial balance from accounting records, produce a Profit and Loss Account and Statement of Financial Position Complete transaction and produce final reports using a computerised accounting system Make adjustments to final accounts 								
		 Calculate break-even Prepare and manage a cash flow forecast in a business Use ratio analysis to review business performance 								
1.8	Functions	□Policy and st □Managing	rategy	QF 9-10 QF 7-8	□Controllin ✓ Maintaini	g ng capabilit	QF6 y QF4	6		
Documer	nt Title				Version	Date	Owner	Page		
UAE Na	tional Qualification Template				2	Feb 2018	NQC	1		

		□Specifying	QF	6-7	✓Performing/o	carry out	QF 1-4	
1.9	Pathways/progression into other qualifications (if any)	Diploma in Business Administration - Code ADM05001NQ17 Diploma in Accounting - Code FIN05001NQ17						
1.10	Licensing/regulatory requirements (if any)	Enter (empty)						
2. 0	ccupation and industry sector							
2.1 ISCO title and code		Occupation title		Accounting Associate Professionals				
		4-digit ISCO co	ode		3113			
2.2 Industry sector		Sector			C: Business, administration and financial services			
		Sub-sector			C05: Business Services			
3. E	ntry requirements for this qualifica	ation						
	Minimum requirements	Qualification(s) required for entry		ntry	None			
3.1	(if any)	Other minimum requirements e.g. competence, experience		Successfully passing Grade 08				
3.2	3.2 Advisory requirements (if any) Recommended requirements				None			
4. R	ules of combination	'						
4.1	The learner must successfully co	mplete the follo	owing minimum	number	of credits			
	Unit type Min. credits				Guidance on the rules of combination (if any)			
Core (mandatory)	13						
Stream	n (if any)	17						
Optio	nal (if any)	38						
Total minimum qualification credits 68 A			A total of 68 unit credits must be completed.					
4.2	Core unit standards.	1	1					
	Title				Code	QF level	Credit value	
Under	Understand Business Essentials II			BNS040	42NU21	4	4	
Under	Understand Business Essentials III				43NU21	4	5	
Devel	op a Capstone Project			ADM04	022NU21	4	4	

Document Title	Version	Date	Owner	Page
UAE National Qualification/Award Template		Feb 2018	NQC	2

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BNS04046NU21			3
BNS04047NU21			4
BNS04051NU21			6
BNS04041NU21			6
BNS04029NU21			3
FIN04007NU17			6
FIN04003NU17			4
FIN04008NU17			6
FIN04002NU17			4
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Document Title	Version	Date	Owner	Page
UAE National Qualification/Award Template	2	Feb 2018	NQC	3

5. Assessment advice

The assessment advice for the qualification to guide learners, assessors and verifiers must consider evidence requirements in NOS unit standards and summarise the main assessment approach and methods for the qualification that will ensure learners meet the qualification learning outcomes. (Note: Trainers, assessors, internal verifiers and external verifiers for this qualification must be occupationally competent in the occupational field of the qualification).

Units will be assessed though a range of assessment methods and instruments. Evidence may be collected through (but not limited to), in-class activities, assignments, quizzes or practical activities. The evidence may include:

- Case Studies
- written report containing written responses to the task
- Group presentations
- Individual tasks
- Video recordings
- neatly presented formulas, calculation and solutions
- screenshot of the software that shows the results
- video or photograph
- tabulations recorded values
- observation records filled and signed by the assessor
- sketches and
- In-class activities should be documented and taken in class under the assessor supervision
- Individual practical assignments should be time bounded and given as homework.

Practical activities can be completed individually or as a part of a group that consists of maximum of four learners.

A common group grade should not be assigned to all members of the group. Written responses must be completed individually and graded against the performance criteria.

All learners must formally declare the authenticity of their work when submitting evidence for assessment. External Verifiers cannot ratify any assessments where the learner has not specifically confirmed it is their own work (e.g. A learner evidence submission record sheet).

6. Glossary	
Term	Definition
Entrepreneur	A person who risks their own money to build up a successful business
Innovation	The generation of new ideas
Aims	A broad statement of intent providing a direction for a business, from which more specific objectives could be set
Objectives	Goals that an organization sets for itself for example, profitability, sales growth or return on investment.
Outcome	A conclusion reached through a process of logical thinking.
Marketing Research	The systematic gathering, recording and analysis of data about issues related to marketing products and services
Market segment	A group of people or organizations sharing one or more characteristics that cause them to have similar products and/ or service needs
Marketing mix	Sometimes referred to as the four P's of product, price, promotion and place, these are the ideas to consider when marketing a product or service
Human resources	People especially the personnel employed by a business
Skill	The ability to carry out certain tasks after training
Physical resource	Resources that the business needs to maintain in order to carry out its activities. They include things like the buildings, facilities, plant and machinery.
Technological resources	Technological resources are things like software, music or text and have to be managed in the same way as physical resources
Creativity	Creativity is the ability to transcend traditional ideas, rules, patterns, relationships, or the like, and to create meaningful new ideas, forms, methods, interpretations, etc.; originality, progressiveness, or imagination

Document Title	Version	Date	Owner	Page
UAE National Qualification/Award Template		Feb 2018	NQC	4

Ethica	ıl values	Ethical values are the standards that are held and are set by a business or individuals that control their behaviour
Αссоι	Inting	Accounting is the process of recording financial transactions
Doub	e entry bookkeeping	Double entry bookkeeping is a method in which each transaction is entered twice in the ledger, once to the debit of one account, and once to the credit of another.
Petty	cash	Petty cash is a cash fund for paying small charges such as for minor office supplies
Trial k	palance	A trial balance is a bookkeeping or accounting report that lists the balances in each of an organization's general ledger accounts.
Profit	and Loss Account	The Profit and Loss Account an account in the books of an organization to which incomes and gains are credited and expenses and losses debited, so as to show the net profit or loss over a given period.
State	ment of Financial Position	The statement of financial position is another name for the balance sheet. It is one of the main financial statements which shows the assets, liabilities, and capital of a business or other organization at a particular point in time, detailing the balance of income and expenditure over the preceding period.
Chart	of accounts	A chart of accounts is a listing of the names of the accounts that a company has identified and made available for recording transactions in its general ledger.
Policies		Policies are guiding principles, or procedures considered expedient, prudent or advantageous action
Break-even		Break-even is when a business has income exactly equal to expenditure, thus showing neither profit nor loss.
Cash	flow forecast	Cash flow forecasting is the process of obtaining an estimate or forecast of a company's future financial position; the cash flow forecast is typically based on anticipated payments and receivables.
Ratio	analysis	Ratio analysis refers to a method of analyzing a company's liquidity, operational efficiency, and profitability by comparing line items on its financial statements.
7. D	eveloper details	
7.1	Organisation(s)	Applied Technology High School (ATHS)
8. K	ey dates	
8.1	Endorsement date	06-09-2021
8.2	Review date	06-09-2024

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Document Title	Version	Date	Owner	Page
UAE National Qualification/Award Template	2	Feb 2018	NQC	5